

YACHT Ownership

How to have that
dream yacht...
without breaking
the bank

by Gregory Marlo



Have you ever dreamed of owning a yacht, but never seriously considered it because of the expenditure and effort involved? There are programs available now that put this exceptional lifestyle within your reach – free of hassles and at a fraction of the cost. As gratifying as yacht ownership is, it tends to cost more than most people originally plan for and that is why some of these new ownership and sharing programs are so exciting.



Fractional Yachting

offers all the benefits of yacht ownership without the high cost, responsibilities and complications. When offered, late model yachts are put into service and made available as a flat rate reasonable membership. Typically, this is a fraction of the cost of owning your own boat. The program does not offer title or deed to the boat, but allows for

use within certain parameters and ideal for people starting out that want to get a feel for operating and using a larger boat regularly. Even after just one season, the valuable experience gained can assist in taking the next step to ownership.

Shared Yacht Ownership, Fractional ownership or Co-ownership all mean the same thing. Shared Ownership is a business concept that was developed in the aviation industry and has been around for decades. It is a brilliant method of ownership where several people can own a share in an expensive asset like a yacht. These owners choose a shared approach to investment when they do not want to spend the amount of money required to own the entire asset or want all of the risk or hassle that accompanies ownership.

Shared ownership splits the cost of purchasing the yacht and managing the yacht across a set of owners. Because an independent professional handles management, the owners are free to

enjoy themselves and be removed from the management responsibilities. Each owner is now free to use his/her share of the yacht according to the terms of the purchase, with ownership title that they can transfer or sell anytime.



This program is perfect for yacht owners who want the yachting experience with no hassles and no waste of their hard earned capital. Many will

purchase not just for their personal use but for business including entertaining, corporate retreats, chartering, and hosting clients. Interesting enough most candidates for this program could afford to purchase the entire yacht outright, but prefer not to.

Charter Yacht Ownership is another way to experience the fulfillment of owning a first-class yacht and be able to sail in some of the world's best cruising grounds. All while receiving guaranteed monthly income from a charter yacht management company. These programs typically use new boats and the term will usually range from 4 – 7 years in duration. During that time the management company allows you a predetermined amount of use on yours or similar





yacht for 6 to 12 weeks per year. All your operational costs are covered and your guaranteed monthly revenue is usually enough to cover the mortgage payment. The bonus in these programs is the ability to use boats at different locations around the world and some operators also include vacation homes and chalets in sought after destination like the Swiss Alps or the Mediterranean. For those that love to travel, this type of ownership represents the ultimate lifestyle.

Today there are too few people that really know and understand many of the new yacht ownership programs available including the dynamics and benefits of these programs. Many of the programs offer a turn-key solution that tends to appeal to the enthusiast that has a busy schedule, but appreciates the conveniences, flexibility and service associated with a well run and managed program. With more and more people trying to enhance their lifestyle and life experiences, many of these are a fresh take on an age old sport / hobby that has the potential to attract many new people into the boating industry, and potentially hang onto those looking for a change with more simplicity and flexibility.

YACHT SOLUTIONS

YACHT Solutions strives to create great experiences on the water. We love to introduce people to yachting and provide exceptional experiences to boating enthusiasts through yacht charters, boating vacations and rewarding ownership programs.

For more information

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